
LUMON

The Lumon Process

1. **Designing your dream**
   a. Discussing your needs
   b. Discussing your solution
      i. Product samples
      ii. Usability
      iii. Why Lumon
   c. Preliminary measurements
   d. The 3D Design process
   e. Presentation
2. **Final measurements**
3. **Permit application**
4. **Manufacturing**
5. **Installation**
6. **Welcome to the Lumon family**
7. **Post-installation service & feedback**

Agenda Checklist

- [ ] Needs Discussion
- [ ] Solution Discussion
- [ ] Why Lumon?
- [ ] Lumon Retractable Glazing System
- [ ] Lumon Sliding Glazing System
- [ ] Lumon Railing System
- [ ] Frequently Asked Questions
- [ ] Warranty & Servicing
- [ ] Next Steps

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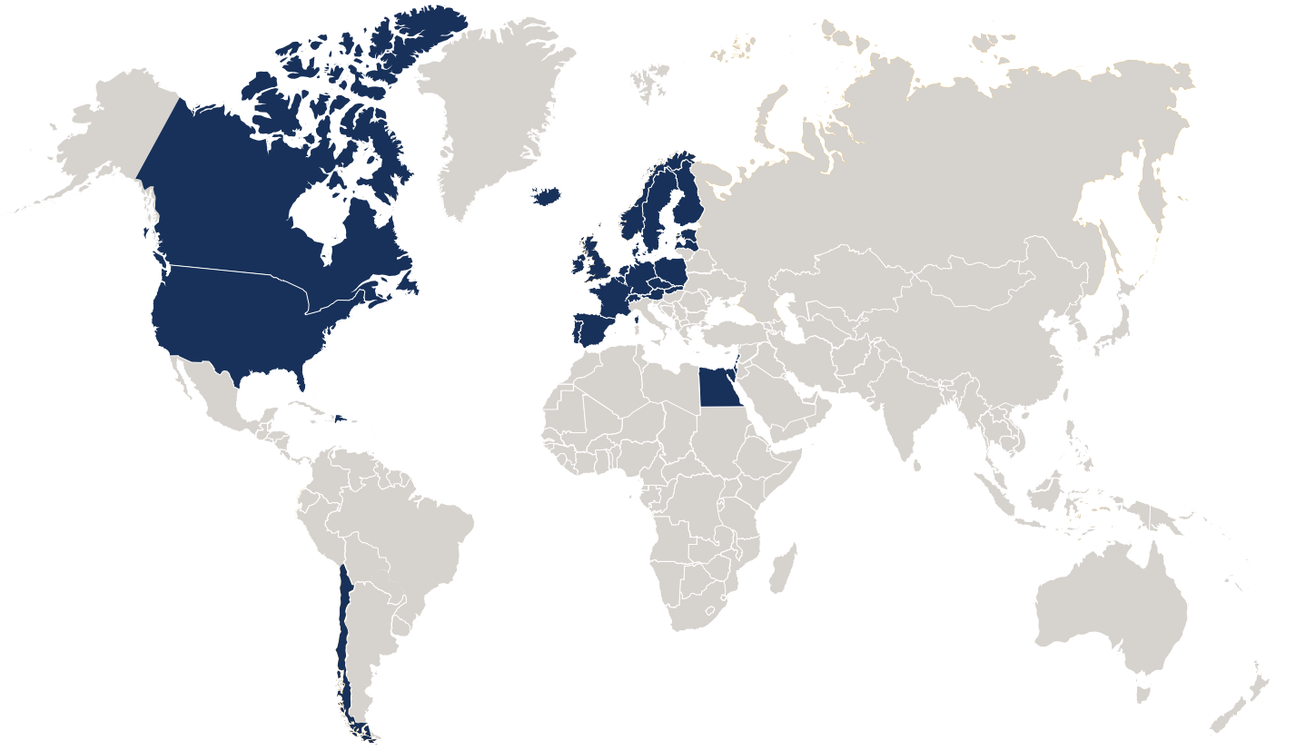
Lumon Group

A design company connecting indoors and outdoors with spaces made from glass

- Designed in Finland
- Produced and engineered in Canada
- Installed and tested worldwide



1978



Starting with window repairs

1990



Frameless balcony glazing

2000



Going global



Terrace glazing launched

2010



Visor blinds comes onboard

2020



More room for life



Our Mission

Better Homes
Better Life
Better World

Our Vision

The best and most-desired glazed spaces

Our Values

Play fair
Courage for renewal
Always close to the customer
Succeed together—Vamos!

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"We are super happy with our Lumon sunroom. We enjoy most of our meals there and for entertaining guests. The Lumon team has been more than helpful and gone beyond "the line of duty" in their customer service. The product is of very high quality. We would highly recommend this product and company."

Herman Vanderleest
Langley, BC

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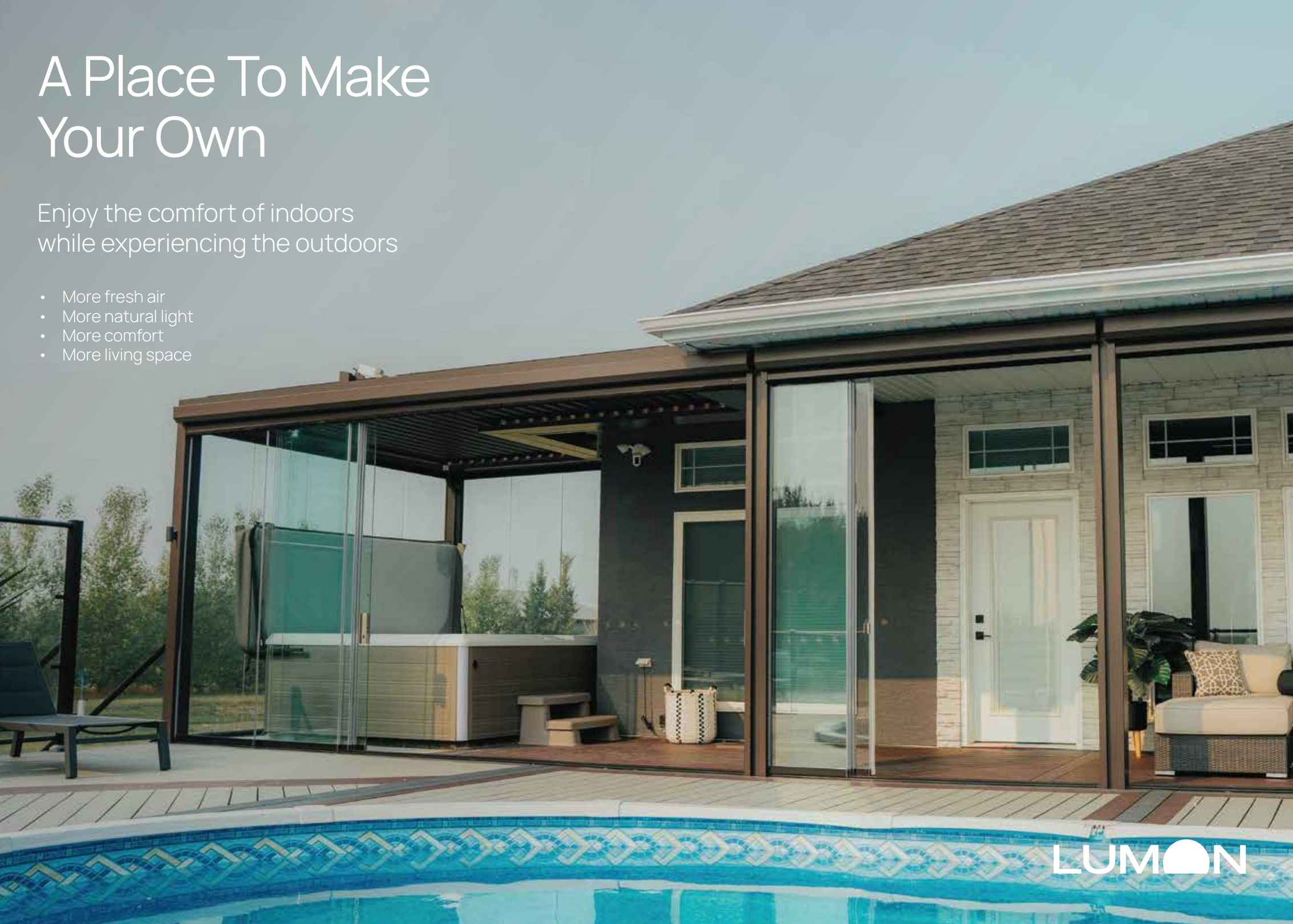
A Place To Make Your Own

Enjoy the comfort of indoors
while experiencing the outdoors

- More fresh air
- More natural light
- More comfort
- More living space



Your New Favourite Room

Imagine the possibilities for your new space

- Dining room
- Entertaining space
- Play room
- Home gym
- Home office
- Workspace
- Home garden
- Media room
- Library
- Home spa
- Art studio
- Laundry room

"We have been the proud owners of our Lumon sunroom since August 2017. Our sunroom has allowed us to enjoy the beauty of the outdoors day & night, regardless of the weather.
All our privacy requirements are met with the flexibility of the blinds and the design of the windows creating controlled air flow when required. The team was knowledgeable and created a design that was perfect for our needs. We have

Philip
Langley, BC



Weatherproof Protection

Wind

The combination of maintenance-free aluminum and glass brings peace of mind. Lumon glass is single-pane, tempered safety glass and can be 8, 10, or 12 mm thick, depending on local wind requirements.

Rain & Snow

In the summer heat, the glass walls may be fully retracted to allow the fresh breeze in. The area involved will continue to be an outdoor space and is not hermetically sealed from the elements. In extreme conditions, minor amounts of wind, rain, or snow may enter.

Tested For Quality

Independently tested in support of CCMC evaluation, Lumon glazing systems are engineered to deliver reliable performance under real-world environmental conditions, even in exposed and demanding applications.



Eco-Friendly Construction

Reusable Materials

Lumon is committed to protecting the environment. All of our systems and packaging are made from 95% recyclable materials. The carbon footprint of Lumon's balcony glazing systems is offset in 3½ years.

Passive Solar Gain

Without the use of mechanical or electrical systems, our glass systems will harness the sun's warm rays, heating the space naturally and extending your outdoor use throughout the year. As a side effect of this process, it will also transmit solar energy to your attached home.

Energy Savings

Results have shown that balcony glazing can reduce heating bills by up to 16%, measuring up to greater savings for residents.



Quieter, Calmer Spaces

Lab-Tested Noise Reduction

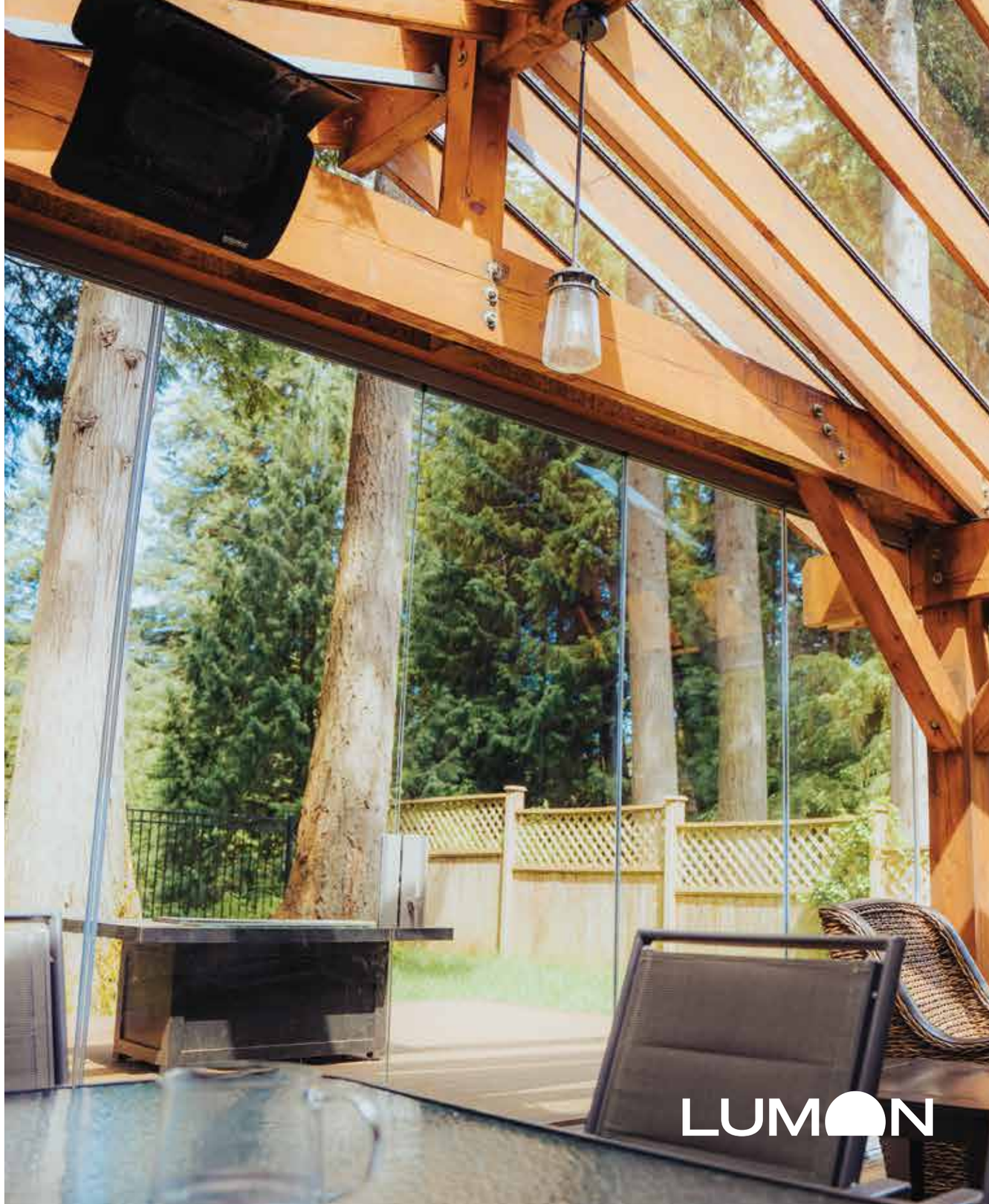
Glazing can significantly reduce the amount of noise that enters the building, creating a more peaceful and comfortable environment.

After conducting numerous tests in laboratories, we have determined that our standard solution for balcony glazing and railing offers a sound reduction of up to 20 decibels. On average, it amounts to about 50% of perceived noise effectively blocked out by the Lumon Glazing System.

The key to the Lumon system's noise-blocking comes from the high-quality materials used and the design of the glass panels.
We use laminated, or tempered glass, to reduce the transmission of noise—meaning your outdoor space stays calm and peaceful.

"We love our Lumon 3 season sunroom so much that we spend more hours in the sunroom as compared to our house now."

Deborah Hazzard
Brampton, ON





Memories in the Making

A place to spend more time with family

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Quality control is maximized by Lumon's proprietary manufacturing process in a number of production plants around the world while our local production unit in Ontario increases our product turnaround time greatly.

Lumon Glazing Systems

Lumon Retractable Glazing System

Lumon's retractable glazing system allows ventilation, which means dinner parties and BBQ season can last well into late autumn in your new space. Find comfort, safety and security in knowing retractable glazing can be locked from either side.

- Full height retractable glass
- Unobstructed view. No vertical frames

Lumon Sliding Glazing System

You can choose your Lumon sliding glazing system to have a thin vertical frame or be completely frameless, resulting in unobstructed views, suitable for both balconies and terraces.

- Completely frameless, or small vertical frame
- Minimal intrusion into the living space

Lumon Railing System

Lumon's railing systems are based on quality Finnish craftsmanship and feature award-winning aluminum profiles and

- Postless spans up to 16 ft.
- Unobstructed views

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Lumon Retractable Glazing System

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Lumon Sliding Glazing System

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Lumon Railing System

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More Room For Life

82 NPS Score

Net Promoter Score (NPS) is a tool that gauges a company's customer relationships. NPS is an aggregate score of customer surveys split between three categories: promoters, passives, and detractors.

NPS scores can range between -100 (every respondent is a detractor) and +100 (every respondent is a promoter). Any score above zero is deemed good, +50 is considered excellent, and +70 is considered exceptional.

Warranty & Servicing

- Material: 5 years
- Workmanship: 2 years
- Extended warranty available
- Service department ready to assist

"Simply put, a wonderful addition to our house. Have ended up enjoying it year round. A palm tree, wicker furniture, the flat screen overlooking the backyard oasis is the epitome of comfort. Truly the best investment in our home. "

Tim Pieprzak
Grimsby, ON



Frequently Asked Questions

Will this add value to my home?

Our products increase the resale value of your home, improve your quality of life, add more space to your home, extend the annual use of your patio, give you more space to entertain during the holidays, and so much more.

Will this add privacy to my backyard?

Lumon sunrooms give you a space that you can retreat to. The glass walls reduce noise by 50%, allowing you to shut out boisterous neighbours or noise from nearby traffic.

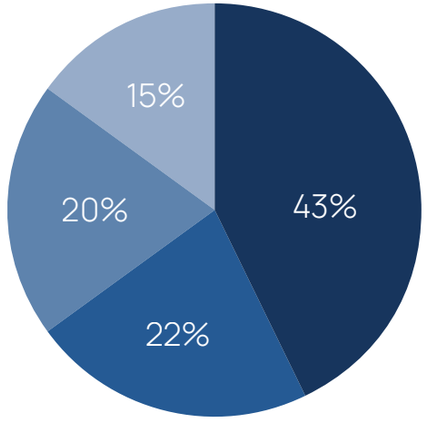
What are the benefits of using glass panels?

Glass roofs maintain a fully unobstructed view, allowing you to always see the night sky. The glass panels also provide passive solar gain to your home.

How long does it take to have Lumon Glazing installed?

Once you have confirmed your Lumon solution, it generally takes 8-12 weeks from initial deposits to the first date of installation. These time frames may vary depending on other factors specific to your project, and will be discussed with you in advance.





80%

of homeowners in Central Europe think adding balcony glazing boosts their apartment's value by more than 5%.

5 - 10% 11 - 20% <5% >20%

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Needs Discussion

Notes

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