

# The 2024 NAHB International Builders' Show®

Education & Events List as of 9/26/2023

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<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Estimating: The First Line of Defense for Profits	On-Demand	Available 24/7	Virtual
Leveraging Health, Wellness & High Performance Solutions to Meet Demand	On-Demand	Available 24/7	Virtual
Revive & Retool Your Customer Experience Journey	On-Demand	Available 24/7	Virtual
Associates of Excellence Awards	On-Demand	Available 24/7	Virtual
After the COVID Bump: Combating Margin Squeeze & Finding Profit in the Process	On-Demand	Available 24/7	Virtual
Creating Successful Partnerships with Boys & Girls Clubs Training Session	On-Demand	Available 24/7	Virtual
The 2023 Design Charrette: Discuss, Design, Discover	On-Demand	Available 24/7	Virtual
NAHB Young Professional Awards	On-Demand	Available 24/7	Virtual
Power Up in the PWB HQ	On-Demand	Available 24/7	Virtual
The New American Home Tour & The New American Remodel 3D Virtual Experience, Day 1	On-Demand	Available 24/7	Virtual
Tuesday Preview for Sales & Marketing Pros	On-Demand	Available 24/7	Virtual
NAHB Members: Free Coffee & Donuts!	On-Demand	Available 24/7	Virtual
PBEC Networking Breakfast (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Power of Construction Knowledge to Increase Sales Conversions	On-Demand	Available 24/7	Virtual
Pricing for Profit	On-Demand	Available 24/7	Virtual
Trends in Offsite Solutions, From Capital to Components	On-Demand	Available 24/7	Virtual
Clients From Hell & How To Deal With Them	On-Demand	Available 24/7	Virtual
Processes and Procedures to Leverage Offsite Construction: The Path to Profitability	On-Demand	Available 24/7	Virtual
User Generated Content: The Ultimate Zero-Cost Social Media Strategy	On-Demand	Available 24/7	Virtual
Ask the JSI Safety Pro	On-Demand	Available 24/7	Virtual
Safety Product Spotlights	On-Demand	Available 24/7	Virtual
2023's Top Trends for Interiors	On-Demand	Available 24/7	Virtual
Acing Your Amenities	On-Demand	Available 24/7	Virtual
Best Selections & Installation of Pocket Doors [DEMO]	On-Demand	Available 24/7	Virtual
Coffee & Conversations Networking Event: Learn Panelized Construction	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Don't Make My Mistake: Builders Share Their Project Management Fails & Ways to Avoid Them	On-Demand	Available 24/7	Virtual
How to Be in Sync with Your Interior Designer for the Sake of Profit & Process	On-Demand	Available 24/7	Virtual
How Today's Leaders Can Attract & Retain Tomorrow's Talent	On-Demand	Available 24/7	Virtual
It's Sales AND Marketing, Not Sales VERSUS Marketing	On-Demand	Available 24/7	Virtual
Mentorship Matters: How a Conversation Led to a Career	On-Demand	Available 24/7	Virtual
Right-Sizing Your Online Sales Programs	On-Demand	Available 24/7	Virtual
Site vs. Modular: How the Construction Processes Differ	On-Demand	Available 24/7	Virtual
Trends in M&A and Capital Markets for Builders (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
11 Things to Do in a Kitchen Wellness Remodel	On-Demand	Available 24/7	Virtual
ASSIST: The Keys to Successful Leadership & Teamwork in Sports, Life & Home Building	On-Demand	Available 24/7	Virtual
Designing for Components	On-Demand	Available 24/7	Virtual
Drywall Decisions: Correct Drywall Types & Applications [DEMO]	On-Demand	Available 24/7	Virtual
Bulletproof Your Business for a Changing Economy	On-Demand	Available 24/7	Virtual
Multifamily Interior Design Features & Trends	On-Demand	Available 24/7	Virtual
Traction for Sales Results	On-Demand	Available 24/7	Virtual
What Drives the 55+ Buyer? T.N.T (Trust and Timing)	On-Demand	Available 24/7	Virtual
What Drives the 55+ Buyer? T.N.T - Trust & Timing	On-Demand	Available 24/7	Virtual
4/12 Pitch: Start-Up Kick-Start	On-Demand	Available 24/7	Virtual
Build Your Brand, Grow the Industry Through DEI Initiatives (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Drywall Decisions: Fastening & Finishing [DEMO]	On-Demand	Available 24/7	Virtual
Focused On 2023: Trends Forecast	On-Demand	Available 24/7	Virtual
Meet the Speaker, Site vs. Modular: How the Construction Processes Differ	On-Demand	Available 24/7	Virtual
Shop Talk: Sparking Future Generation's Interest in the Trades	On-Demand	Available 24/7	Virtual
Are Home Shoppers Ready To Buy Online?	On-Demand	Available 24/7	Virtual
Built-for-Rent: Shifting Your Business to Accommodate this Hot Housing Trend	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Don't Be an Ostrich: Why Builders Must Rethink Their Home Tech Strategy	On-Demand	Available 24/7	Virtual
From Builder to Developer: The Dos & Don'ts of Diversifying into Land Development	On-Demand	Available 24/7	Virtual
How to Recruit & Onboard Top New Home Sales Professionals	On-Demand	Available 24/7	Virtual
Managing Client Expectations Through The Pre-Construction Process	On-Demand	Available 24/7	Virtual
PBEC Networking Lunch (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Simple, Effective Financial Management for Builders & Remodelers	On-Demand	Available 24/7	Virtual
The Curated Home: Personalizing Selections While Optimizing Margins	On-Demand	Available 24/7	Virtual
Using Innovation & Design to Create Attainable, Attractive Multifamily Housing	On-Demand	Available 24/7	Virtual
Coffee & Conversations Networking Event: Learn Modular Construction	On-Demand	Available 24/7	Virtual
Adding Mini Splits & Other Comfort Air Solutions [DEMO]	On-Demand	Available 24/7	Virtual
Women to Watch: Nora Spencer, Founder and CEO of Hope Renovations	On-Demand	Available 24/7	Virtual
The Spiral Aim of Small Duct High Velocity as the Factory HVAC Solution for Modular Built Housing	On-Demand	Available 24/7	Virtual
Two-Story Talk: Keeping It Local with Geofencing & Hyperlocal SEO	On-Demand	Available 24/7	Virtual
Delivery Spaces That Deliver	On-Demand	Available 24/7	Virtual
Gen-X Marks the Spot for 55+	On-Demand	Available 24/7	Virtual
Up Close with Doug Bober: Developing Attainable, Attractive Multifamily Housing	On-Demand	Available 24/7	Virtual
Exterior Deck Construction: Doing The "Dos" Avoiding The "Don'ts" [DEMO]	On-Demand	Available 24/7	Virtual
Builder to Developer: Q & A	On-Demand	Available 24/7	Virtual
Take Advantage of the Inflation Reduction Act to Reduce Your Tax Burden and Your Customers	On-Demand	Available 24/7	Virtual
Authentic & Timeless Design Ideas for Interiors & Exteriors	On-Demand	Available 24/7	Virtual
Conducting a Home Audit: Safe & Smart Technology for Older Adults	On-Demand	Available 24/7	Virtual
It's a Bad Time To Be Boring: Convert More Clicks to Conversations with Memorable Marketing	On-Demand	Available 24/7	Virtual
Single Family Built for Rent (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Single-Family-Built-for-Rent Housing: A Multifamily Developer Perspective	On-Demand	Available 24/7	Virtual
The Outlook: A Complete Guide to Housing Trends, Forecasts & Insights for 2023	On-Demand	Available 24/7	Virtual
Why Smart Builders Use SIPs: What You Need to Know	On-Demand	Available 24/7	Virtual
This is How We Build Now: Discover the Newest Category of Composite Lumber	On-Demand	Available 24/7	Virtual
4/12 Pitch: Empowering Your Buyers & Teams Through Automation & AI	On-Demand	Available 24/7	Virtual
Bidding Custom Homes & Remodeling Jobs: Turning Estimates into a Revenue Stream	On-Demand	Available 24/7	Virtual
Building Perspective: 3 Unique Viewpoints on Today's Top Sales & Marketing Issues	On-Demand	Available 24/7	Virtual
How Today's Leaders Can Attract & Retain Tomorrow's Talent [ENCORE]	On-Demand	Available 24/7	Virtual
Improving the Client Experience with Real-Time Construction Updates	On-Demand	Available 24/7	Virtual
Innovative Attached Housing Solutions	On-Demand	Available 24/7	Virtual
Proven Value Engineering Strategies for Reducing Costs & Maximizing Materials	On-Demand	Available 24/7	Virtual
Seamless Sales Transition: Eliminate the Online & Onsite Sales Team Handoff	On-Demand	Available 24/7	Virtual
SOPs Are Dead: Using The Monorail Map System to Deliver Projects More Efficiently	On-Demand	Available 24/7	Virtual
Take the Leap: Becoming a Builder	On-Demand	Available 24/7	Virtual
What's Next for Exteriors	On-Demand	Available 24/7	Virtual
Coffee & Conversations Networking Event: Learn Log & Timber Frame Construction	On-Demand	Available 24/7	Virtual
What Would Dr. Decks Do? Pre-Planning for Success & Beauty [DEMO]	On-Demand	Available 24/7	Virtual
Accelerating Zero-Carbon Aligned Retrofits with Advanced Building Construction	On-Demand	Available 24/7	Virtual
Creating Community: How to Design Engaging Places Where People Want to Live	On-Demand	Available 24/7	Virtual
Dr. Decks: Bending the Rules of Decking [DEMO]	On-Demand	Available 24/7	Virtual
Her Take on Leadership, Team Building and Culture (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
NAHB/Builders Mutual Safety Award for Excellence (SAFE)	On-Demand	Available 24/7	Virtual
Up Close with Jim Chapman: Developing Single-Family-Built-for-Rent Housing	On-Demand	Available 24/7	Virtual
20 Club Recruiting Reception	On-Demand	Available 24/7	Virtual
Jam(b) Session: Hops & Housing Innovation	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Multifamily Central Tuesday Happy Hour	On-Demand	Available 24/7	Virtual
Empowering Home Transformations	On-Demand	Available 24/7	Virtual
Re-Engineering with Cold-Formed Steel (CFS)	On-Demand	Available 24/7	Virtual
Transferring Power in the Family Business: Pros & Cons	On-Demand	Available 24/7	Virtual
COPE: A New Strategy for Markup, Margin & Pricing	On-Demand	Available 24/7	Virtual
Floor Plan Magic: Spotting & Solving 10 Sneaky Home Design Problems	On-Demand	Available 24/7	Virtual
It's Only Words: The Cost of Neglecting Company Content	On-Demand	Available 24/7	Virtual
No BS* Culture (*Burnout & Stress)	On-Demand	Available 24/7	Virtual
PWB Local Council Leaders Meet-Up	On-Demand	Available 24/7	Virtual
Start-Up Zone Happy Hour	On-Demand	Available 24/7	Virtual
The 4 P's of the New Multifamily Ecosystem	On-Demand	Available 24/7	Virtual
The Wake-Up Call: Proven Sales Tactics for a Tough Market	On-Demand	Available 24/7	Virtual
What Women Want & Why	On-Demand	Available 24/7	Virtual
Offsite Construction Networking Happy Hour	On-Demand	Available 24/7	Virtual
Salesperson or Sales Pro? The Difference Is in the Mindset	On-Demand	Available 24/7	Virtual
Using a Design-Make-Build™ Process for Multifamily Development	On-Demand	Available 24/7	Virtual
Wine & Design: Newest Trends in Color, Fit/Finish, Tech & Architectural Style	On-Demand	Available 24/7	Virtual
The Nationals Presenting the Best of 55+ Housing Awards, Global Innovation Awards and NAHB Honors	On-Demand	Available 24/7	Virtual
Coffee & Conversations: Leadership Development & You	On-Demand	Available 24/7	Virtual
The New American Home Tour & The New American Remodel 3D Virtual Experience, Day 2	On-Demand	Available 24/7	Virtual
Wednesday Preview for Sales & Marketing Pros	On-Demand	Available 24/7	Virtual
A Global View on Innovation in the Systems-Built Environment	On-Demand	Available 24/7	Virtual
Gain Traction with Planning and Accountability	On-Demand	Available 24/7	Virtual
Modular Multifamily Construction	On-Demand	Available 24/7	Virtual
NAHB Members: Free Coffee & Donuts!	On-Demand	Available 24/7	Virtual
PBEC Networking Breakfast (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Small House, Big Impact!	On-Demand	Available 24/7	Virtual
8 Strategies for Leading Your Custom Building or Remodeling Company Through Challenging Times	On-Demand	Available 24/7	Virtual
9 Disciplines of Great Superintendents: Build On Time, On Budget & With Quality	On-Demand	Available 24/7	Virtual
A Recipe for Housing Affordability: Mixing Master Plans, Multifamily & Single Family Rentals	On-Demand	Available 24/7	Virtual
How to Avoid the 5 Mistakes Contractors Make with Their Online Reputation	On-Demand	Available 24/7	Virtual
People Over Production: How to Make Your Business Growth POP	On-Demand	Available 24/7	Virtual
Punch List: 23 Digital Marketing Tools & Trends for 2023	On-Demand	Available 24/7	Virtual
The 4-5-3 Profit Habit: A Simple Cash Management System for Permanent Profitability	On-Demand	Available 24/7	Virtual
The Blueprint: An Inspirational Roadmap for Creating Sales Through Design in 2023	On-Demand	Available 24/7	Virtual
The Home Performance Sweet Spot: How to Provide What Buyers Want & Will Pay For	On-Demand	Available 24/7	Virtual
Tips & Tricks for Navigating Today's Shifting New Home Sales & Marketing Environment	On-Demand	Available 24/7	Virtual
Ask the JSI Safety Pro	On-Demand	Available 24/7	Virtual
Safety Product Spotlights	On-Demand	Available 24/7	Virtual
Building the 21st Century Community: Offsite, Sustainable, Inclusive	On-Demand	Available 24/7	Virtual
Seal the Shower: Fiberglass or Tile, Grout or No Grout, Pan or No Pan?	On-Demand	Available 24/7	Virtual
A Thoughtful Home Renovation Begins by Choosing Thoughtful Clients	On-Demand	Available 24/7	Virtual
How to Keep Singing When the Music Stops	On-Demand	Available 24/7	Virtual
Improve Online Sales Conversion Rates In 30 Minutes	On-Demand	Available 24/7	Virtual
Tapping Untapped Talent: The Changing Face of Our Workforce	On-Demand	Available 24/7	Virtual
The Opportunity in 55+ Built-for-Rent	On-Demand	Available 24/7	Virtual
High Performance Enclosures - Faster, Better, Cheaper	On-Demand	Available 24/7	Virtual
Two-Story Talk: A Fresh Look at Client & REALTOR® Referrals	On-Demand	Available 24/7	Virtual
Shower Systems & Linings [DEMO]	On-Demand	Available 24/7	Virtual
"On Your Lot" Business Model Best Practices	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
9 Disciplines of Great Superintendents: Build On Time, On Budget & With Quality [ENCORE]	On-Demand	Available 24/7	Virtual
Balancing High-Tech with High-Touch to Delight Customers with Less Effort	On-Demand	Available 24/7	Virtual
Becoming Unstoppable	On-Demand	Available 24/7	Virtual
Expecting the Unexpected: Managing Increases, Shortages & Delays	On-Demand	Available 24/7	Virtual
How to Build the Healthy Homes Buyers Now Demand	On-Demand	Available 24/7	Virtual
Multifamily Housing Market Outlook 2023	On-Demand	Available 24/7	Virtual
Solving Supply Chain Challenges with Better Collaboration & Communication	On-Demand	Available 24/7	Virtual
The Music of Marketing: Everything is a Remix	On-Demand	Available 24/7	Virtual
Why Can't My Website Be Like Tesla's?	On-Demand	Available 24/7	Virtual
Leveraging a Fast & Agile Sales Effort to Win Market Share in a Down Cycle(Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
An Introduction to Moisture Management for Building Systems	On-Demand	Available 24/7	Virtual
First Impressions Matter & Curb Appeal Is Real: Choosing the Right Siding & Trim [DEMO]	On-Demand	Available 24/7	Virtual
PBEC Networking Lunch (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Production Builders: Economic Outlook (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Punch List: 18 Ideas for Inspiring the Next Generation	On-Demand	Available 24/7	Virtual
Women to Watch: Carina Sowinski, CSP CHST, Senior Safety Manager, Mortenson	On-Demand	Available 24/7	Virtual
Art of Home	On-Demand	Available 24/7	Virtual
Build a Business That Attracts the RIGHT People Like a Division 1 College Football Powerhouse	On-Demand	Available 24/7	Virtual
Cultivate a Leadership Culture Within Your Sales Team	On-Demand	Available 24/7	Virtual
Leading 55+ Builders Share Insights & Predictions	On-Demand	Available 24/7	Virtual
The Changing Economics of Affordable Housing Development	On-Demand	Available 24/7	Virtual
Your Questions, Expert Answers: HVAC for High-Performance Offsite Construction	On-Demand	Available 24/7	Virtual
Adapting Your 55+ Online Sales Program to Meet the Shifting Market	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Creating the Right Exterior Look [DEMO]	On-Demand	Available 24/7	Virtual
Mitigating Multifamily Housing Climate Risk & Insurance Costs	On-Demand	Available 24/7	Virtual
The Business Case for Building with Insulating Concrete Forms: A Builders Perspective	On-Demand	Available 24/7	Virtual
Inclusion on Jobsites	On-Demand	Available 24/7	Virtual
4/12 Pitch: Top Virtual & Physical Home Presentation Hacks for 2023	On-Demand	Available 24/7	Virtual
And You Thought Email Was Dead	On-Demand	Available 24/7	Virtual
CANCELLED: High-Impact Change Leadership: Growing Profits by Nurturing Your People	On-Demand	Available 24/7	Virtual
Capitalizing on The Benefits of Offsite Framing: It's Easier Than You Think	On-Demand	Available 24/7	Virtual
Champagne Taste on a Beer Budget in a Tightening Market	On-Demand	Available 24/7	Virtual
Do This, Not That: 10 Key Lessons from a Builder's Journey from \$4 Million to \$40 Million	On-Demand	Available 24/7	Virtual
GA4 & More: 5 Things You Should Be Doing for Organic Search in 2023	On-Demand	Available 24/7	Virtual
How to Successfully Design & Develop a Built-for-Rent Project	On-Demand	Available 24/7	Virtual
Shifting Demographic Trends: What's Next for the U.S. Housing Market	On-Demand	Available 24/7	Virtual
Take Advantage of the Inflation Reduction Act to Reduce Tax Burden for You and Your Customers	On-Demand	Available 24/7	Virtual
Coffee & Conversations Networking Event: Learn Concrete Construction	On-Demand	Available 24/7	Virtual
Successful Kitchen Install Regardless of Site Conditions: Tips & Tricks [DEMO]	On-Demand	Available 24/7	Virtual
Women in Tech Talk	On-Demand	Available 24/7	Virtual
The Rally: How to Think, Act & Speak Differently to Sell More in 2023	On-Demand	Available 24/7	Virtual
6 Marketing Pillars for Remodelers	On-Demand	Available 24/7	Virtual
Ask the Experts: An Architect & A Builder Answer Your Toughest Questions	On-Demand	Available 24/7	Virtual
Expectations: The Route of All Heart Ache	On-Demand	Available 24/7	Virtual
Kitchen Cabinetry: Joining, Fastening, Straightening & Hanging [DEMO]	On-Demand	Available 24/7	Virtual
Meet the Speakers: Capitalizing on the Benefits of Offsite Framing: It's Easier Than You Think	On-Demand	Available 24/7	Virtual



<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Powering Your Goal Setting to Conquer the Unexpected	On-Demand	Available 24/7	Virtual
Jam(b) Session: Single-Family-Built-For-Rent Town Hall	On-Demand	Available 24/7	Virtual
3 Essential Financial Strategies to Optimize & Protect Profit	On-Demand	Available 24/7	Virtual
55+ HIC At-Large Member Meet-Up	On-Demand	Available 24/7	Virtual
ADUs: Increase Supply, Meet Demand & Add Profit with This Unique Housing Type	On-Demand	Available 24/7	Virtual
Branding, Innovation and Competitive Advantages (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Do This, Not That: 10 Key Lessons from a Builder's Journey from \$4 Million to \$40 Million [ENCORE]	On-Demand	Available 24/7	Virtual
How to Consistently Deliver Industry-Leading Design at a Lower Cost	On-Demand	Available 24/7	Virtual
Industrialize or Die: How to Survive the Disruption of Construction	On-Demand	Available 24/7	Virtual
Kitchen Trends: All The Bells & Whistles That Buyers Want in 2023	On-Demand	Available 24/7	Virtual
Multifamily Unit, Amenity & Site Design Trends	On-Demand	Available 24/7	Virtual
PWB At-Large Members Meet-Up	On-Demand	Available 24/7	Virtual
The Growing Opportunity with Smart Home: What You Need to Know (and When to Call in the Experts)	On-Demand	Available 24/7	Virtual
Trends, Forecasts & Key Indicators: What Custom Builders & Remodelers Need to Know in 2023	On-Demand	Available 24/7	Virtual
Turning the Tide: Addressing Water-Related Affordability & Development Challenges	On-Demand	Available 24/7	Virtual
20 Club Recruiting Reception	On-Demand	Available 24/7	Virtual
Multifamily Central Wednesday Happy Hour	On-Demand	Available 24/7	Virtual
NAHB Members Happy Hour	On-Demand	Available 24/7	Virtual
PBEC Networking Reception Sponsored by Bank of America (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Unhiding the Hidden Door [DEMO]	On-Demand	Available 24/7	Virtual
Color Trends 2023	On-Demand	Available 24/7	Virtual
Time Is Money: Calculating the Modular Math	On-Demand	Available 24/7	Virtual
Up Close with Chris Porter: The Shifting Demographics of Multifamily & Rental Housing	On-Demand	Available 24/7	Virtual
Women Rising in the Building Industry & Beyond	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Punch List: Legalese, Litigation, Liability & Libations	On-Demand	Available 24/7	Virtual
\$500 Gift Card Drawing	On-Demand	Available 24/7	Virtual
Beer & Banter: Designing Homes to Optimize Health & Happiness	On-Demand	Available 24/7	Virtual
The House That She Built Meet & Mingle!	On-Demand	Available 24/7	Virtual
The NAHB Professional Women in Building Celebration Sponsored by Insinkerator	On-Demand	Available 24/7	Virtual
The New American Home Tour & The New American Remodel 3D Virtual Experience, Day 3	On-Demand	Available 24/7	Virtual
Thursday Preview for Sales & Marketing Pros	On-Demand	Available 24/7	Virtual
Coffee & Conversation: Leadership Chat with PWB's Executive Team	On-Demand	Available 24/7	Virtual
Market Drivers for Green Multifamily Buildings	On-Demand	Available 24/7	Virtual
NAHB Members: Free Coffee & Donuts!	On-Demand	Available 24/7	Virtual
PBEC Networking Breakfast (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Becoming Highly Persuasive: Why Your Opinion is Worthless, But Your Perspective is Priceless	On-Demand	Available 24/7	Virtual
Change Orders: Make Money, Lose Money, Your Choice	On-Demand	Available 24/7	Virtual
Delivering Detached Housing That Is Dense, Desirable & Affordable	On-Demand	Available 24/7	Virtual
Jam(b) Session: Let's Debate! The Pros & Cons of Stick vs. Systems Built	On-Demand	Available 24/7	Virtual
Multifamily Financial Gains with Solar, Batteries & Electric Vehicles	On-Demand	Available 24/7	Virtual
Strategies for Winning Against Resale Homes in Any Market	On-Demand	Available 24/7	Virtual
Sustainable from the Start: Blending Popular Design with High Performance Strategy	On-Demand	Available 24/7	Virtual
Women to Watch: Anu Natarajan Housing Initiatives Lead, Meta	On-Demand	Available 24/7	Virtual
Workforce Programs that Work!	On-Demand	Available 24/7	Virtual
Ask the JSI Safety Pro	On-Demand	Available 24/7	Virtual
Safety Product Spotlights	On-Demand	Available 24/7	Virtual
Moving to the "Uppers": Supporting & Setting Upper Cabinets [DEMO]	On-Demand	Available 24/7	Virtual
Beyond the Home: Meaningful Amenities for the 55+ Lifestyle	On-Demand	Available 24/7	Virtual
Increasing Diversity Across the Boards	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
Preparing your Business for Disaster	On-Demand	Available 24/7	Virtual
Diffusion of Innovation in Residential Construction	On-Demand	Available 24/7	Virtual
Two-Story Talk: Builder Essentials for Home Tech Planning & Products	On-Demand	Available 24/7	Virtual
An Introduction to Scribing: Upper Cabinet Filler to Wall Scribe [DEMO]	On-Demand	Available 24/7	Virtual
Conflict-Free Clients: Proactively Managing Ups, Downs & Expectations During the Build	On-Demand	Available 24/7	Virtual
Connecting with Your Buyers' Cultural, Generational & Lifestyle Needs	On-Demand	Available 24/7	Virtual
From Outside to In: A Walk Through of the Latest Design Trends	On-Demand	Available 24/7	Virtual
Innovative Wall Bracing: Right-Sized, Code-Compliant & Cost-Effective	On-Demand	Available 24/7	Virtual
Pivoting Your Digital Strategy: Turn Your Website Into A Complete Marketing Engine	On-Demand	Available 24/7	Virtual
Search Engine Optimization: Learn the Fundamentals and How to Improve Your Rankings	On-Demand	Available 24/7	Virtual
The Unqualified Leader: What the Resume Doesn't Reveal	On-Demand	Available 24/7	Virtual
Been there, done that, returned the shirt.	On-Demand	Available 24/7	Virtual
4/12 Pitch: Maximizing Your Social Media Presence in 2023	On-Demand	Available 24/7	Virtual
PBEC Networking Lunch (Qualified Attendees Only)	On-Demand	Available 24/7	Virtual
Roofing Underlayments: Starting Your Roofing Out Right [DEMO]	On-Demand	Available 24/7	Virtual
5 Strategies to Win Market Share in 2023	On-Demand	Available 24/7	Virtual
Are Builders Providing the Green Features Buyers Want?	On-Demand	Available 24/7	Virtual
How Componentized Floor Systems Benefit the Homebuilder	On-Demand	Available 24/7	Virtual
The 2023 Guide to New Home Sales Best Practices	On-Demand	Available 24/7	Virtual
A New PWB Council Has Launched at Our HBA: Now What?	On-Demand	Available 24/7	Virtual
Roofing Treatments & Trims: Tricks & Techniques [DEMO]	On-Demand	Available 24/7	Virtual
A Budgeting Blueprint for Digital Dominance	On-Demand	Available 24/7	Virtual
Advanced Job Costing to Increase Profit Potential	On-Demand	Available 24/7	Virtual
Design Toolkit for the Homes Boomers Want	On-Demand	Available 24/7	Virtual

<b>Name</b>	<b>Format</b>	<b>Date</b>	<b>Location</b>
From Municipal Staff to Social Media: An Action Plan for Navigating Challenging Approvals	On-Demand	Available 24/7	Virtual
Improving How We See, Experience & Sell New Homes: Tricks from Gaming & Online Retail	On-Demand	Available 24/7	Virtual
Plan To Profit: A Blueprint for Creating a "Working" Business Plan	On-Demand	Available 24/7	Virtual
Scribing Workshop: Tools & Methods for More Advanced Scribing [DEMO]	On-Demand	Available 24/7	Virtual
Crown Molding Workshop: The Ins & Outs of Installing Crown Molding [DEMO]	On-Demand	Available 24/7	Virtual
NAHB Members Happy Hour	On-Demand	Available 24/7	Virtual
\$500 Gift Card Drawing	On-Demand	Available 24/7	Virtual
Estimating: The First Line of Defense for Profits	Live	Sunday, February 25 9:00 am - 12:00 pm	
Financial Management	Live	Sunday, February 25 9:00 am - 5:00 pm	
Land Development: Getting Started, Business Management & Financing	Live	Sunday, February 25 9:00 am - 12:00 pm	
Project Management	Live	Sunday, February 25 9:00 am - 5:00 pm	
The New Home Sales Professional	Live	Sunday, February 25 9:00 am - 5:00 pm	
Train the Trainer	Live	Sunday, February 25 9:00 am - 5:00 pm	
Site Planning, Approvals & Construction	Live	Sunday, February 25 2:00 - 5:00 pm	
The Project Schedule as a Planning and Communication Tool	Live	Sunday, February 25 2:00 - 5:00 pm	
Advanced High Performance Building: Best Practices for Climate Zones	Live	Monday, February 26 9:00 am - 5:00 pm	
Business Accounting: A Road Map to Profitability	Live	Monday, February 26 9:00 am - 12:00 pm	
Understanding Today's New Home Buyer	Live	Monday, February 26 9:00 am - 5:00 pm	
Using Contracts & Law to Protect Your Assets (formerly CC&L)	Live	Monday, February 26 9:00 am - 5:00 pm	
Job Costing	Live	Monday, February 26 2:00 - 5:00 pm	